



**improving
business efficiency**

**infinite possibilities.
endless opportunities.**



Business Profile

Content

1. Introduction to Highbury	Page 2
2. Our History	Page 2
3. Our Services	Page 3
4. Our Solutions	Page 3

**let us journey with you
on your road to
digital transformation**

1. Introduction

Highbury Solutions (Pty)Ltd is a recognised leader in the South African Digital Business Automation, Information Management, Document and Records Management environment. Everything we do focusses on delivering world-class solutions and services while developing and maintaining long-lasting, trusted-advisor relationships with customers.

Shifting business requirements for digital content and new technologies are however changing the traditional landscape. Highbury has positioned itself to assist customers with these new technologies, external market challenges and digital business requirements.

Our primary objective is therefore to assist customers deliver trusted information throughout their information supply chains, help them analyse their content and data to gain deeper insights, and ultimately make better decisions to optimise their businesses.

why choose highburiy?

- delivery**
Our focus is to deliver price competitive, world class solutions while enhancing our customers' competitive edge.
- experience**
We offer customers the benefit of significant, combined experience and expertise, gained over more than 15 years.
- relationships**
We consistently aim to develop and maintain long-lasting, trusted advisor relationships with our customers.
- opportunity**
Highbury is a 51% black-owned entity and believes in and supports equal opportunity for all people.

2. Our history

Highbury, a privately-owned company, was launched to the South African market in 1995. The organisation has grown from being a specialist software reseller in the AS400 server market to where we are today - offering unrivalled capabilities in Content Management and Digital Business Automation Solutions as well as consultancy, maintenance and support.

A snapshot view of who we are:

- ❑ Privately-owned company
- ❑ Launched in 1995
- ❑ 51% Black-owned, QSE and Level 2 contributor
- ❑ IBM FileNet Distributor prior to IBM acquiring FileNet
- ❑ Authorised and Certified IBM Business Partner, holder of an IBM Digital Business Automation Specialist Mark, ECM Solutions Mark and Winner of IBM Excellence Award 2019. This affirms our credibility and recognizes Highbury as a leader in the market.
- ❑ Authorised Kofax Solutions and Services Provider.
- ❑ Authorised Kodak Partner.

- ❑ Exclusively focused on Enterprise Content and Information Management, Document Management, Digital Business Automation and Robotic Process Automation solutions
- ❑ Experienced team of resources ranging from sales to consulting, architects, developers, configuration specialists, business analysts and project managers
- ❑ Our team holds a host of IBM and Kofax Certifications
- ❑ Our Head office is based in Gauteng, with a satellite office in the Western Cape
- ❑ Core industry expertise in Banking, Insurance, Construction & Engineering, Retail, Government, Health
- ❑ Our teams have implemented and maintained large deployments across the above industries

3. Our Services



4. Our Solutions

Customer on-boarding License Management Loan Applications Customer Portal and Web Solutions Capturing ePresentment	Accounts Payable Solutions Case Management eForms Solutions Document and Records Management Workflow Claims Processing
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